



REQUEST FOR EXPRESSIONS OF INTEREST

Short Term Junior Consultant

United Republic of Tanzania

De-Risking Agricultural Finance for Small-holder Farmers in Africa Project

The Private Agricultural Support Trust (PASS) received financing from the African Development Bank toward the cost of the De-Risking Agricultural Finance Project, and intends to apply part of the agreed amount for this grant to payments under the contract for Junior Consultant DAFS Project. The DAFS project will: (i) promote crop insurance to smallholder farmers by minimizing climate-related supply chain disruptions; and (ii) improve financing and investment to the agricultural sector through credit guarantee schemes. DAFS will enhance access to finance by smallholder farmers by de-risking agricultural finance. The potential junior consultant is expected to carry out this assignment for 12 months (one year) starting December 2020.

PASS now invites eligible Individual consultants to indicate their interest in providing these services. Interested consultants are invited to respond by submitting their CVs indicating their qualifications and experience as per given Terms of Reference below: -

SCOPE OF A WORK

This is a country-level junior consultant to be hired in Tanzania and will be part of the team of international technical experts of the Diversity Plus project funded by the Climate Justice and Resilience Fund (CJRF) and the African Development Bank-funded project known as “De-risking Agricultural Finance for Smallholder Farmers” (DAFS).

The Junior Consultant will work alongside and under the guidance of the Regional Coordinator and Manager of the DAFS project based at the Private Agricultural Sector Support (PASS) in Dar es Salaam.

The Junior Consultant will have expertise in agronomy/agriculture, agricultural supply chains, country-level off-taker and input markets, and farmer organizations.

MAIN RESPONSIBILITIES OF THE JUNIOR CONSULTANT

The Junior Consultant will be responsible for facilitating engagement with local off-takers, input companies, and farmers in order to select and design the initial introduction set-ups for the piloting of the DAFS project de-risking mechanism. In addition of being well versed and acquainted with the local agricultural supply chains (e.g. off-takers, input companies, farmer unions), the Junior Consultant will be responsible for liaising with stakeholders and build datasets to develop the crop production de-risking mechanism of the CJRF and DAFS projects. The Junior Consultant will require to travel to local branches of PASS across Tanzania and visit farmer organizations to collect essential datasets.

Specific and detailed responsibilities of the Junior Consultant will include:

1. Collecting data of Farmers Organization (FOs) and/or farmers which shall include but not limited to the following:
 - a. Name and Type of FO (e.g. AMCOS, SACCOS, etc), Location of the FO (i.e. Region, District, Ward, Village) and location of the farm of each farmer in GPS Longitude and Latitude.
 - b. **Gender information:** number of male and female farmers as well as female leaders in the FO- Chairperson, Secretary, Treasurer.
 - c. **Type of Crops grown by farmers**, -e.g. Maize, Paddy, Sunflower, etc.
 - d. **Land:** total land owned by each farmer (acres), size of land that is under cultivation.

- e. **Input Loans:** Total input loans to farmers under each FO distributed between male and female farmers.
 - f. **Seeds:** Names of Suppliers, metric tons, Seed name and brand, Seed use (kg/acre).
 - g. **Fertilizers:** Names of Suppliers, Total metric tons, Fertilizer name and brand, Pre planting application (kg/acre), Post emergence application (kg/acre), Late application (kg/acre).
 - h. **Herbicides:** Names of Suppliers, Litres/acre, Herbicides name and brand, Pre planting application (litres/acre), Post emergence application (litres/acre), Late application (litres/acre).
 - i. **Pesticides:** Names of Suppliers, Litres, Pesticide name and brand, Pre-planting application (litres/acre), Post emergence application (litres/acre), Late application (litres/acre).
 - j. **Costs and Revenues:** -Average productivity tons/acre and total Cost estimate in TZS/acre.
 - k. **Crop Cycle:** -Planting start and end month, Harvesting start and end month.
 - l. **Off-takers Information** - Aggregation start month and end month, Name of Off-taker/Buyer, Contract type, Contract (metric tons) and Contract price/Kg (TZS)
 - m. **Finance and Loan Information:** -Name of Financial lender, Type of Lender – e.g. Bank, Input loan approved/ received (TZS), % Financing of inputs as Advance/contribution by farmers (TZS), loan Interest rate, etc.
 - n. **Farmers Training information:** -Total Farmers trained, Male farmers and Female farmers
2. Coordinating and liaising with technical staff of different stakeholders involved in the DAFS project such as commodity off takers, input suppliers, FOs, lenders, insurance companies, Government Agencies responsible for certification of Seeds, Fertilizers and other inputs.
 3. Building datasets required for different reports needed from the CJRF and DAFS projects

NEEDED QUALIFICATIONS

At least Bachelors' Degree Agriculture and related fields from a recognized University.

REQUIRED EXPERIENCE AND SKILLS

1. Experience in data collection.
2. Ability to interact and work with Farmers and FOs

KEY COMPETENCIES

Technical Competencies

1. Thorough knowledge of the farming calendar (timelines) of all crops under the CJRF and DAFS projects for different country zones.
2. In-depth understanding of the agriculture value chain of the crops under the CJRF and DAFS projects.
3. Thorough understanding of data collection methods and techniques

Behavioral Competencies

1. Possession of excellent communication and listening skills.
2. Should have an analytical and creative mindset to seek, encourage and find non-traditional approaches to handling challenges.
3. Ability to interact and work with different stakeholders, including smallholder farmers.

Submission

Interested persons are therefore asked to submit a proposal to undertake this work/job through <https://pass.or.tz/vacancies> and click the **APPLY NOW** button to upload and submit your proposal.

Unfortunately, due to the large volume of proposals we receive, we will not be able to respond to each individual, only the shortlisted/awarded individuals will be contacted. As PASS Trust commitment to Inclusive Green Growth (IGG) strategy and paperless office, we will only accept electronic submissions and not physical submission. The deadline to receive the proposals shall be on 17th December, 2020, 1700hrs