



EXPRESION OF INTREST TO SUPPLY OF AGRICULTURAL, LIVESTOCK AND FISHERIES EQUIPMENT AND MACHINERIES FOR PASS LEASING COMPANY LTD

The Private Agricultural Sector Support (PASS) Trust was established by the governments of Tanzania and Denmark in November 2000 and became operational in 2001 as a project under the Ministry of Agriculture and Livestock, with the main purpose of stimulating investments and growth in the private sector commercial agriculture and related sectors through access to finance. In 2007 PASS was registered as an autonomous body corporate under the Trustees Incorporation Act, 2002 and is taxed as a charitable organization.

PASS' mission is to facilitate access to financial and business development services for the agribusiness entrepreneurs in Tanzania.

In Early 2020, the PASS Trust, with a view to further promote the financing and growth of the agriculture sector, established a wholly owned subsidiary entity known as PASS Leasing Company Ltd. The Company has been granted with a provisional/temporary license by the Bank of Tanzania (BOT).

The mission of PASS Leasing Company is to serve agriculture producers to reach their productive potential through offering competitively priced lease financing without imposing collateral requirements on customers. The Company aims to demonstrate that there is a huge market potential in asset-based financing in order to encourage further investment in agriculture by other leasing and financial service providers in the market.

The Company's vision is to be a leading and reputable lease finance provider in the agriculture sector and dedicated promoter of asset-based financing market.

PASS Leasing Company's target market is mainly traditional banking customers and those who are currently unserved by banks and other financial institutions.

PASS Leasing Company Limited, therefore invites **“Expression of interest”** from reputable, experienced and certified companies interesting in pre qualifying tender for the supplying of various production and processing equipment and machineries for agricultural, livestock and fisheries value chains that will be leased to its clients.

Minimum Pre-qualification Criteria:

Established in country agent/ manufacturer/ producer/ distributor of product with a minimum experience of two years with a proof of enough stocks of equipment or machineries to be supplied and a necessary back up services and spare parts available in the country and. A possibility of supply on credit and buy back guarantee in the event that PASS Leasing Company Ltd (the Buyer) wishes to repossess the Product(s) from the Lessee, and at the request of the Buyer via written notification, the Supplier agrees to re-purchase the Product(s) at an agreed “Repossession Value”.

Submission

Interested companies are therefore asked to submit a proposal to supply equipment and machineries to Clients of PASS Leasing Company Ltd. The proposal must capture the following

- Applicant's profile
- Financial position status (at least last two years audited financial statements and management account for current year),
- legal documents and all certifications necessary to offer that services. i.e. MEMART, TIN Certificate, VAT Certificate, Tax Clearance Certificate, Valid Business License, Certificate of Incorporation (in case of company). Annual return certificate and any other legal documents which prove the legality of your operations
- Certificates of quality provided by a reputable organization or government agency e.g. CARMETEC certificate for tractor and other agricultural equipment.

To submit your application, log onto <https://pass.or.tz/vacancies> and click the **APPLY NOW** button to upload and submit your proposal.

Unfortunately, due to the large volume of proposals we receive, we will not be able to respond to each individual proposal/bidder, only the shortlisted/awarded bidders will be contacted.

As PASS Trust, we are committed to Inclusive Green Growth (IGG) strategy and paperless office, we will only accept electronic submissions and not physical submission. The deadline to receive the proposals shall be on 15th January 2021, at 12.00 pm.