

Busokelo livestock keepers become champions of the dairy farming industry through pass trust's credit guarantee services

For more than 20 years since the inception of PASS Trust, more impacts have been created in the Agricultural, Livestock and Fisheries sector, however, one of the big transformations with impacts was made in Tukuyu where many families benefited a loan supported by PASS to dairy farmers.

As it partners with Banks and other financial institutions in the country, PASS Trust stimulates agribusiness transformations by intervening the challenge face entrepreneurs as they seek for financial services from the commercial banks which require enough supportive collaterals to approval the requested loan amount.

With this partnership, PASS Trust offered a guarantee to a big loan from TADB that benefited many dairy farmers in Tukuyu, Mbeya region who manage their lives from milk sales and agricultural activities.

In October 2022, PASS Management teamed up with Danish and Swedish Embassies in a visit to see how PASS Credit guarantee beneficiaries prosper with their agribusiness investments, where the team witnessed the transformation in lives the Busokelo dairy farmers have stepped ahead as a result from the loan they got under PASS Trust's credit guarantee.

Having worked in the farm for many years without success, the dairy farmers started looking for proper way for them to access financial capital so that they could get modern dairy cow species and they successfully came together as Utambuzi Co-operative Union which comprises of many dairy stakeholders in Tukuyu, Mbeya.

The dairy farmer groups (Utambuzi



PASS Trust's Managing Director, Yohane Kaduma, talks to dairy farmers at the meeting organized by the dairy farmers cooperative union at Busokelo, Mbeya.

Co-operative) chairman, Anyelwisy Pilika Mwalukasa says that the farmer groups benefited to get a loan worth 304.7 billion. TZS. From TADB that was guaranteed by PASS Trust.

The loan facilitated the co-operative to make the dairy market stable as they opened milk collection centers where they receive the milk from individual producers and collect at the industry for various processes before transporting to the markets.

Utambuzi Co-operative Union is currently serving many people to earn their daily cake as it offers employment in the dairy industry where many youths and women benefit on both direct and indirect employment.

To ensure stable markets for the union's products, all collected milk is sold to ASAS Dairies Company that collects milk from milk collection Centres at Busokelo. The off taker has established collection center with 3 cooling tanks with a capacity of storing 11,000 liters and each day the milk is collected from the centers and transported from Busokelo to ASAS factory newly constructed at Irengwe Rungwe in Mbeya region.

The Co-operative's chairman says that more than one hundred members of the union are women dairy farmers, and all are beneficiaries of the loan amount approved by TADB bank under PASS Trust's guarantee.



Busokelo Dairy farmers Cooperative Union Chairperson, Anyelwisye Pilika Mwalukasa, speaks during the meeting with PASS Trust team with Danish and Swedish Embassies in Tanzania delegation.

"Lucky enough, we started our business with only 30 women members, but now there are more than 100 women who strongly invest in dairy farming" notes the Chairperson.

Mr. Mwalukasa justifies that the cooperative currently has a big industry with more than thirty collection centers and employed a team of youths to support milk collection from the centers every day.

"We thank PASS Trust, that they supported us to get a big loan amount that has transformed our investment in dairy farming, here, we only used to receive milk from ASAS but now we are able to collect more milk from within our group members as many have dairy cows that offer enough milk" says the chairman adding that, the loan helped them order dairy cow species from South Africa which produce more milk than local cows. "As our business grew, we opened 30 milk collection centers with which we have employed six motor cyclist youths who collect the milk from the centers to the industry every day" adds the Chairperson.

the team also visited some of the individual beneficiaries who produce the milk, one of them, Omega Oberth who own four cows, one from South Africa, says that he benefits a lot with milk with



Milk storage tanks at Busokela main collection centre.



A dairy farmer woman, Mariam Jakob serves a cow at her home.

his two dairy cows.

"I have two dairy cows, one from South Africa that produces 22 liters per day and the other one produces 16 liters, so I collect 38 liters of milk for just a day" says Omega.

Mariam Jakob, a 38 year-mother of four children, is among the dairy farmer women entrepreneurs who benefited the loan guaranteed by PASS. She owns six cattle of which two produces milk which she said offers her with 42 liters of milk a day as one cow produces 2 liters while the other produces 18 liters.

The cooperative's industry has the capacity of storing 11,000 liters of milk per day and they plan to expand the capacity as the milk markets are now stable. The operations specialist at the industry, Ayoub says

that they plan to buy other storage facilities to be able to store 17 liters per day.

During the visit, PASS Trust's Managing Director Yohane Kaduma, congratulated the dairy farmers for their remarkable efforts and argued them to pay back their loan so that they can further qualify for more big loans and increase their investments.

"We congratulate you for your efforts that qualified you to access the loan, our aim is to support you to reach your goal that's why we supported you the guarantee, I therefore remind you to make sure that you pay it back so that you can maintain good records with financial institutions for more opportunities in the future" argued the Managing Director.